ABOUT Q-PARK STRATEGY RESULTS OTHER INFORMATION OVERVIEWS

# CONTENTS

ABOUT Q-PARK	5
I Review of business	6
l Profile	9
I Quality in parking	10
Notable projects in 2018	12
STRATEGY	19
I Sustainable development goals	20
I GHG Reporting	22
I How we create value	23
I Materiality analysis	24
I Redefined CSR strategy	27
I Risk management	30
RESULTS	36
I Performance highlights	36
I Value Creation	39
I Value Capturing	49
I Value Sharing	62
I Value Retention	70
OTHER INFORMATION	79
I Governance, policies, and codes	80
I What we can do better	81
I Future outlook	82
OVERVIEWS	83
I General information	83
I Stakeholders	88
GLOSSARY	92

# VALUE RETENTION



# **Programmes**

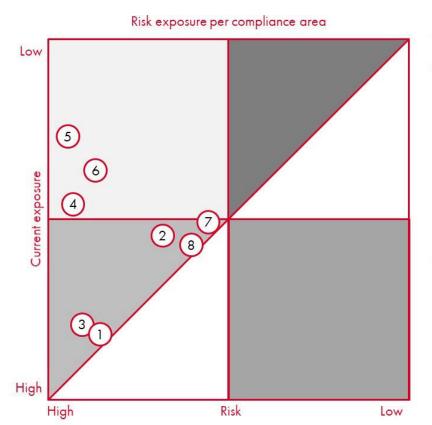
# Compliance

We aim to comply with national and European laws and regulations regarding our industry. Our risk management policy states that we are averse to the risk of non-compliance with relevant laws or regulations, and to non-compliance with our own codes, contractual agreements, and covenants.

In 2018 we initiated a Compliance Programme to analyse our risks and to improve our risk management mechanisms throughout the organisation.

We mapped our compliance areas in a risk matrix and defined improvement actions related to our high priority compliance areas. We defined GDPR (EU General Data Protection Regulation), PCI DSS (Payment Card Industry Data Security Standard), ethics and integrity as high priority areas.

Figure 30: Map of compliance areas



# Compliance area 1 Information security 2 Ethics & Integrity 3 Employment 4 Tax 5 GDPR 6 PCI DSS 7 Document management 8 Contract management

# **GDPR**

Our GDPR team, consisting of Q-Park country and corporate privacy officers with external support, had the necessary procedures in place in all Q-Park countries in time for 25 May 2018, the date GDPR came into force.

Although GDPR has transitioned from a project to the operational phase, this area requires ongoing attention to ensure compliance with:

- I data retention periods and clean systems
- data processor agreements at corporate and country level

In addition, we will continue our awareness and training programme regarding information security policies and guidelines.

#### **PCI DSS**

PCI DSS is the worldwide Payment Card Industry Data Security Standard that was set up to help businesses process card payments securely and reduce card fraud. Compliance with the standard is required from all organisations that handle branded credit cards from Visa, Mastercard and AMEX. PCI DSS is intended to protect sensitive cardholder data. Validation of compliance is performed annually.

Figure 31: PCI DSS compliant



Organisations that store and process credit card information must comply with PCI DSS guidelines, regardless of the size of the organisation and regardless of the number of transactions. The guidelines are widely set up and include detailed measures at both business and ICT levels. Policies, procedures and technical measures are all part of the package.

PCI DSS distinguishes between transactions (expressed in levels). The greater the number of transactions an organisation processes annually, the higher the level and the stricter the measures. These may vary from fines per incident to termination of the contract.

As cashless payments at parking facilities continue to increase, Q-Park relies considerably on card transactions. Compliance to these standards are therefore critical to our operations.

### **Ethics and integrity**

As a provider of high-calibre parking services, Q-Park considers compliance to high ethical and integrity standards very important.

In 2018, the Compliance Programme team prepared an ethics and integrity project plan which includes a statement of the project objectives, approach and deliverables - including the Q-Park Integrity Policy. In the coming year the team will continue its work, culminating in a training and awareness programme to raise awareness of the importance of this compliance area and to make improvement actions sustainable.

Click here for our Integrity Policy

#### **Results**

- I We developed a strategic Compliance Programme to analyse our risks and to improve our risk management mechanisms throughout the organisation.
- For GDPR, all necessary procedures in place in all Q-Park countries in time for 25 May 2018.
- Validation of compliance with PCI DSS.
- Q-Park Integrity Policy developed and published.

#### **Employee training**

We value our employees and want them to be confident about the various elements of their work. To assist this, we aim to give our employees regular training and professional development opportunities.

In our materiality analysis, we found that anti-corruption was seen as material by our stakeholders. This year, there were no confirmed incidents of corruption. However, we will keep measuring this and include an anti-corruption training in the general training package for employees.

#### **Results**

Across all countries, including head office in the Netherlands, employees in managerial and non-managerial positions receive an average of 17.2 hours training each year.

## **Health & Safety**

Our aim is to increase our employees' engagement as well as contribute to their health and safety.

Q-Park has 2,378 employees (2,146 FTEs). The majority of these people work in or near our parking facilities as Parking Hosts. Our social relevance for operational employees is considerable. Together with the retail and cleaning sectors, we are committed to helping people who like to take a practical approach. We are a binding factor; we offer varied work and a certain status, so all colleagues feel appreciated.

Q-Park promotes the health and safety of customers and employees. We achieve this mainly by training our employees and equipping them for their work, and by creating a safe and healthy working environment. We also offer our employees the opportunity to learn lifesaving skills so that they can help someone both at home and at work.

Every year, we receive millions of visitors in our parking facilities at all hours of the day. Unfortunately, it is inevitable that our employees will encounter aggressive or inappropriate behaviour. We offer Parking Hosts conflict management training so they can learn to deal with such situations.

Chart 12: Employee average training hours

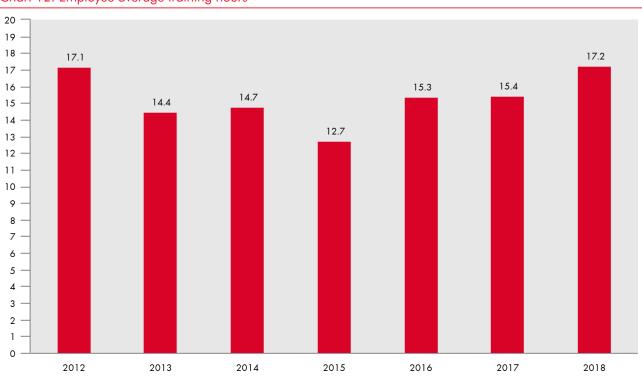


Figure 32: Active mobility teams



#### **Results**

#### Health

- Training to learn how to use an AED, a skill most appreciated around family and friends
- Active mobility teams who can be dispatched by QCR at a moment's notice
- Climate control and over pressure in the Parking
  Hosts' lodge to limit car fumes in work area

#### Safety

- Less cash in our parking facilities, we proactively encourage cashless payments
- Conflict management training to learn how to deal with aggression
- CCTV monitoring and footage is available

## **Co-creation**

We aim to retain value through co-creation.





We work together with parking payment service providers (PPSPs) such as EasyPark and Yellowbrick who want to combine their on-street parking and payment solutions with off-street parking for their customers.

This partnership enables customers to:

- park in our facilities with the PPSP card of their choice;
- receive a convenient overview of all their parking transactions;
- pay immediately or make a single payment at the end of the month.

In the Netherlands, Q-Park has a co-creation solution with the NS, the national railway operator. Q-Park manages the Park+Ride car parks at train stations and enables NS Business Card holders to use their public transport card for parking as well.

We co-create with municipalities and public and private landlords to provide underground bicycle parking, infrastructure solutions, green spaces as well as routes for pedestrians and cyclists above ground. We also endeavour to create aesthetically pleasing interiors and exteriors to our structures either as an artistic statement or to blend in with the surroundings. In many of our inner-city projects, such as Deansgate North in Manchester and Handelsbeurs in Antwerp, we have retained the architectural heritage.

Figure 33: Co-creation with NS Business Card

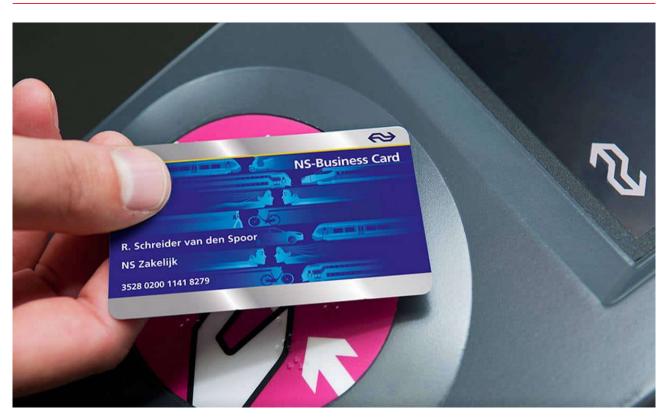


Figure 34: Architectural heritage - Deansgate North



Figure 35: Architectural heritage- Handelsbeurs



#### Results

From 2019 onwards we intend to start listing value retaining co-creation partnerships, for example on:

- third party parking and payment enablers;
- sustainable transport enablers;
- public transport enablers;
- public-private partnerships.

# **Expertise**

We aim to retain value by sharing our expertise. We do this with the We Develop Quality (WDQ) campaign, the Annual Q-Park Thesis Award, Thought Leader events, and by participating in industry platforms such as:

- I Danish Parking Association
- Norwegian Parking Association, and Parking Complaint Team
- Board member at Vexpan, Stichting
   Maatschappelijke Projecten Maastricht
- Member of Communication Partners
- Member of GBN platform (grote bedrijven netwerk - MVO nederland)
- CROW, (Dutch technology platform for transport, infrastructure and public space)
- EPA (the European Parking Association)

# We Develop Quality

We launched the WDQ campaign in 2018 to share our expertise of car park design and knowledge of the role of parking in making cities more liveable. In this campaign Q-Park ambassadors are encouraged to read and share the articles with their network.

Click here for the expert articles.

The We Develop Quality goals are twofold, to:

- Improve top-of-mind awareness of Q-Park's expertise, products and services among public and private landlords
- I Strengthen the organisation

The articles cover a wide range of topics and form an invaluable knowledge resource in the expertise centre as part of the corporate website.

In total, 32 articles were published under the headings:

- Customer focus
  - Parking facility design
  - Operations
  - I Digital solutions
- Urban mobility
  - Mobility hubs
  - I Social responsibility
  - I Parking tariffs
- Expertise & Passion
  - I Future of parking
  - I Above & beyond
  - Eco systems

Using the social sharing tool 'Social Seeder', the articles were first shared among Q-Park ambassadors who were encouraged to share the articles in their own networks in the social media channels of their choice.

# Results

As the year progressed the campaign gained 116 unique Q-Park ambassadors who shared articles in their networks, culminating in an estimated interaction with our target audiences of more than 116,000.